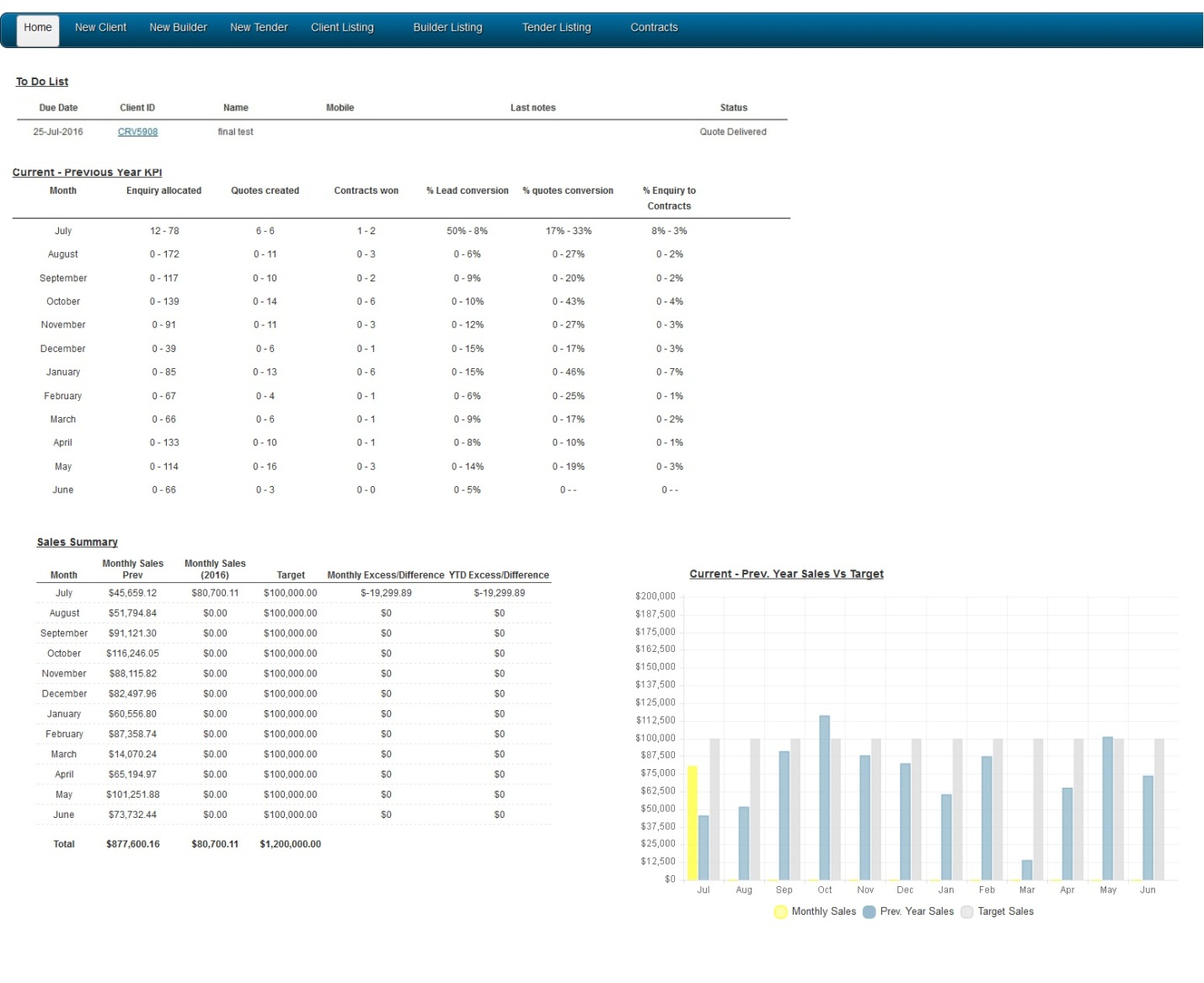
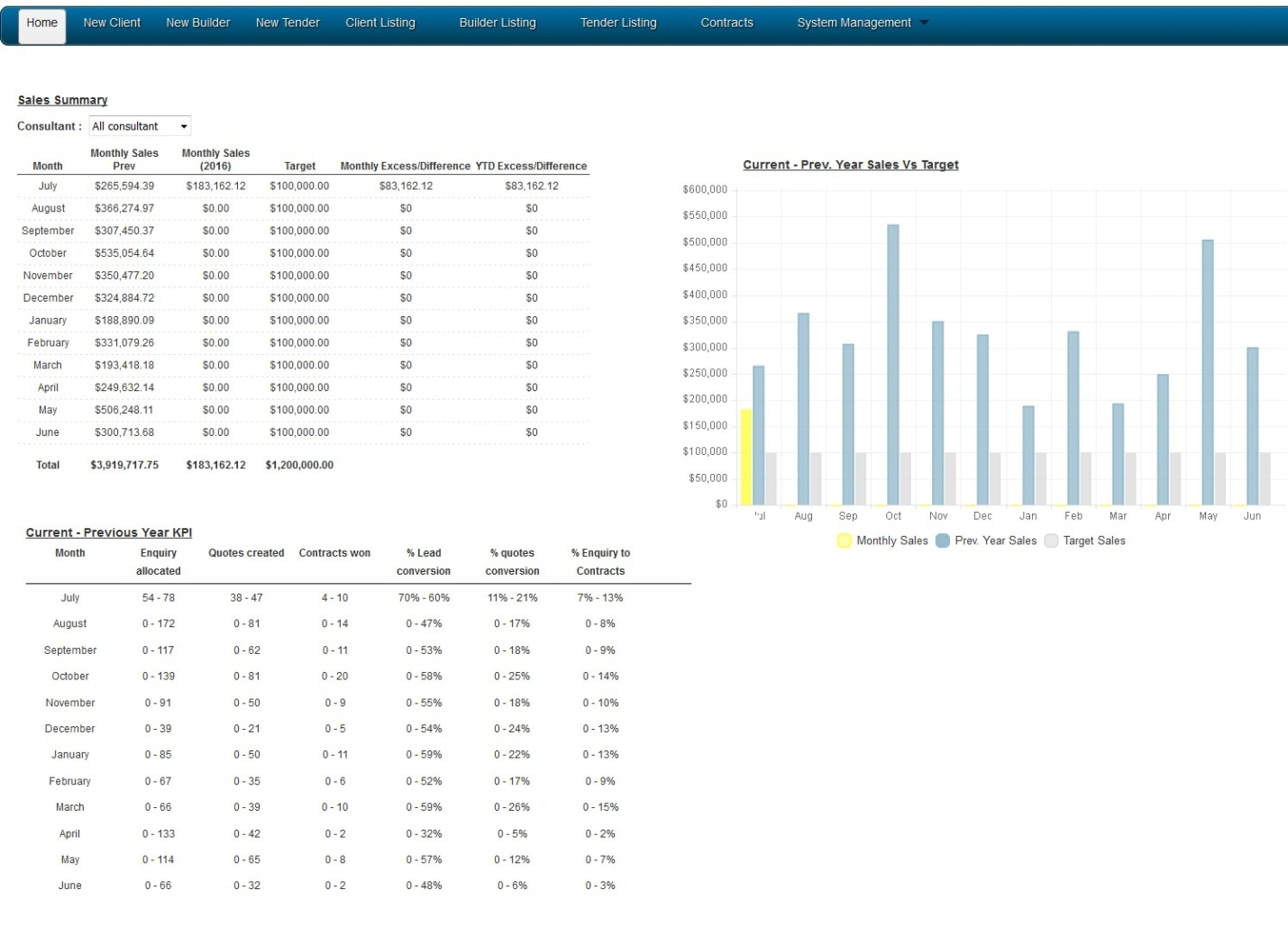
**Home Screen**

Sales Home Page



Admin Home Page

**List of files that are used**

project\_folder/includes/vic/enquiry/sales\_report\_vic.php

**List of tables used.**

ver\_chronoforms\_data\_quote\_vic

ver\_chronoforms\_data\_followup\_vic

ver\_chronoforms\_data\_contract\_list\_vic

ver\_rep\_sales\_target

**Any plugins we used**

ChartJS

Number of Lead – date lead created = month = number

Number of Quotes – book it into the month the lead generated.  1 lead = 1 quote irrelevant of the number of actual quote created for the lead.

Make sure the sign in representative user has a target sales of the year as a reference of the home page sales summary report.

Add a sales target (System Man. -> Rep List -> select representative-> input sales target)